

# MRC Consulting Group

## Our Services For EHR, HITECH Readiness, And Achieving HITECH Incentives

### Overview of MRC Consulting Group Services

**We help management to make and execute good IT decisions.** Clients include integrated delivery systems, hospitals, clinics, physician offices, managed care organizations, PHOs/MSOs and more

- Information Technology Program Review & Assessment
- Strategic & Tactical IT Planning
- Vendor Evaluation & Selection – full HIS, EHR, clinical, financial, niche/specialty
- Contract Negotiations
- Systems Implementation Planning
- Systems Implementation Assistance
- Interim Management
- EHR/EMR focused services
- HIPAA Planning and Compliance Program Assistance – Privacy, Security and Transactions
- Miscellaneous Project Management, Problem Solving and Assistance
- We also frequently provide strategic assistance to companies serving the healthcare IT market

We have been in business since early 1999 and have helped more than 100 clients with these services. Via our network and strategic alliances with other highly experienced independent consultants we can help in virtually any aspect of IT and health information management

### EHR Services

A convergence of factors has accelerated interest in, and adoption of, Electronic Health Records (EHR). We have been on the forefront of industry progress. We can help you

- Determine if/how EHR fits in your future
- Develop a pragmatic strategy and vision for moving forward
- Determine the proper pace and approach to take
- Select the right vendor
- Negotiate a winning contract
- Plan for and help manage your EHR implementation
- Prepare for and achieve HITECH incentives for the meaningful use of EHR

We have helped many providers with their EHR strategies, selections, contracts and implementations. We have

- Helped hospitals, integrated delivery networks, clinics, physician offices, prison health service and others acquire EHRs,
- Delivered strategic EHR assistance to several vendors
- Negotiated contracts with most leading hospital and ambulatory care EHR vendors
- Helped Quality Improvement Organizations (QIOs) with their DOQ-IT program, providing content and consulting services
- Provided assistance to parties interested in creating and/or using HIEs and CCR/CCD.
- Conducted ARRA/HITECH assessments for providers

3N590 East Laura Ingalls Wilder Rd | St. Charles, IL 60175 | Telephone [630] 584-0304

[Mike@mrccg.com](mailto:Mike@mrccg.com) [www.mrccg.com](http://www.mrccg.com)

### **HITECH Readiness Services**

The Health Information Technology for Economic and Clinical Health (HITECH) Act goes well beyond EHR systems. **Working in partnership with Margret|A Consulting LLC** – *we have defined the following services to help you get ready for, and benefit from HITECH :*

- **Reassess your privacy and security protections** – including the new regulations impacting HIPAA and data breach notification. We have kept our tools updated and enhanced as we continue to perform assessments and tailor training materials.
- **Prepare for X12 Version 5010 – By January 1, 2012** you will need to have implemented and tested this version to ensure smooth claims processing. In partnering with those involved in development of the standards, we can assist in your readiness preparation.
- **Get ready for ICD-10-CM – By October 1, 2013** these codes will be required on all claims – and all other systems relying on ICD codes. We are ready to inventory systems, review documentation, plan transitioning, train, and monitor impact.
- **Take advantage of the financial incentive package – by 2012** for full incentives and before 2015 to avoid penalties. You will want to identify any gaps to achieving “meaningful use” of EHR. Our extensive experience in hospital and physician office HIT can assist you in assessing your readiness. If needed, we can help you in developing an EHR strategy, vendor selection, contract negotiations, implementation, and/or optimization of EHR, e-prescribing, personal health record tools, and health information exchange services.

As you formulate your HITECH plans, we hope you will keep us in mind if you need extra help. Besides the services described above we can assist with general management services such as project management support, unbiased facilitation, training and/or training aids, policies and procedures, IT strategy and general problem solving.

#### **Michael R Cohen, President MRC Consulting Group**

- 30 years of healthcare IT experience – U.S. and international
- Recognized authority on the healthcare IT marketplace and EHRs
- Expertise in systems planning, vendor evaluation/selection, contract negotiations, systems implementation, IT management, project management, and Electronic Health Records
- Experience in full array of clinical, financial and administrative healthcare applications
- Consulted with several hundred healthcare providers of all types and sizes
- Delivered strategic assistance to many of the industry's leading vendors
- Over 100 published articles and public speaking engagements including monthly “EHR Corner” column and co-author of four books on EHR and HIPAA
- MBA/MHA, Certified Professional in Health Information Technology (CPHIT), and Electronic Health Records (CPEHR) and HIMSS Fellow

**For more information please contact**

**Michael Cohen**

***MRC Consulting Group***

3N590 E. Laura Ingalls Wilder Rd, St. Charles, IL 60175

Tel. (630) 584-0304

Mike@mrccg.com

www.mrccg.com